



**Nexia
BT**

CLOSER TO YOU

- Corporate and private client advisory, audit, accounting and tax
- Located in Malta, EU
- Founded in 1992
- 3 partners
- Over 130 professionals
- Multilingual team
- Member of Nexia International
- Leading mid-tier firm in Malta
- Advisory Firm of the year 2015

Our Services

Corporate services

The back office and consulting arm of Nexia BT provides a wide range of consulting, bookkeeping, payroll and financial support services to international and local corporate entities and individuals. Brian Tonna, managing partner, leads the department assisted by Reno Zammit, senior manager.

Financial controller services

Through our financial controller services, your firm will immediately gain access to top tier professionals who have the experience and financial acumen to help you achieve your firm's goals. Our team works closely with you to provide the appropriate level of assistance for your existing operations.

Whether you need temporary assistance to help your business stay strong during transitional periods, or if you are seeking a permanent solution, we can provide the right structures that allow you to focus more on your core business functions.

The payroll and compliance department

Payroll services can be quite expensive and rely on various laws and regulations. It is therefore vital that your payroll process is accurate and reliable. This in turn will give your employees the reassurance that salaries are true to the employment contract.

We understand that trust is the name of the game. Our dedicated payroll professionals focus on the provision of a confidential and fully managed payroll service. Our mission is to deliver a steady and timely service from a regular team. We aim to meet your needs with the highest level of professionalism.



Brian Tonna
Managing partner
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Specialist advisory services

The specialist advisory arm provides tailor-made solutions to meet our customers' specific requirements. Led by Brian Tonna, managing partner and assisted by Luke Cann, director, our team of professionals have experience in various sectors and industries. We will provide solutions to ensure that your enterprise will consolidate its position in the market and explore future expansion opportunities on a sound financial and operational structure.

Nexia BT Advisory Services Limited is a regulated Corporate Advisor by the Malta Stock Exchange in terms of Prospects.

Corporate Finance services

- Financial modelling and feasibility studies;
- Business plans;
- Market Intelligence Solutions;
- Cost-Benefit analysis;
- Economic Impact Assessments;
- EU funding applications; and
- Business Process Transformation services.

Transaction advisory services

- Mergers and acquisitions;
- Financial due diligence; and
- Business valuations.

Risk advisory services

- Risk management and risk assessment;
- Internal audits;
- Compliance audits; and
- First level controls.

IT advisory services

- IT sourcing;
- IT project management; and
- IT audit services.



Audit and assurance

The audit arm is led by Brian Tonna, managing partner, and Manuel Castagna, partner, both assisted by Darren Bugeja, director.

Our portfolio of audit clients ranges from sole traders to SMEs, large groups of companies, listed and regulated companies. We assist local and international clients involved in various industries including wholesale and retail, manufacturing, service providers, holding and investment companies, investment advisors, professional offices, hotels, governmental, EU and UN agencies. We also provide audit services to clients in specialised sectors like aviation, shipping and investment funds.

- Statutory audits;
- Audit of liquidations;
- Assurance engagements and reviews;
- Ad-hoc investigations;
- Expert reports;
- Certification of government / EU / UN projects;
- Assistance in IFRS reporting; and
- Consolidations.



Manuel Castagna
Partner
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International client services

Led by Karl Cini, partner, and assisted by Tim Dambrauskas and Oliver Zammit as directors, the international client services team provides personalised holistic solutions. Our services are extended to facilitate specific requirements the client may have in Malta.

BTI Management Limited is the corporate service provider within Nexia BT Group duly registered to act as Corporate Service Provider (CSP) by the Malta Financial Services Authority (MFSA). The firm is also an accredited agent for the Malta Individual Investor Programme, the Malta Residence and Visa Programme and other residency programmes.

Our wide range of services encompasses:

- Company formation and re-domiciliation;
- Fiduciary services;
- Assistance in opening of bank accounts;
- Company secretarial services, including drafting of agreements;
- Tax planning and tax restructuring;
- Corporate and personal tax advice;
- Authorised agent under the programmes for acquiring citizenship and residence in Malta;
- Assistance in relocation to Malta;
- Assistance with remote gaming structures;
- Assistance in aircraft owning and management structures; and
- Assistance in yacht ownership structures.

Tax advisory services

Providing a wide range of tax compliance and tax advisory services to local and international clients both on a corporate and personal level, the taxation department is led by Karl Cini, supported by Antoinette Scerri, senior manager.

We keep updated with new tax legislations, to develop the best ideas and strategies to ensure our clients optimise their tax position whilst meeting legal and compliance obligations.

The taxation department offers services related to the compliance and advisory aspects and provides assistance in the application for fiscal incentives and tax residence programmes.



Karl Cini
Partner
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Why Nexia BT?

Established by Brian Tonna, managing partner, Nexia BT is a corporate and private client advisory, audit, accounting and tax firm. Our clients are local and international blue chip companies, financial and other institutions, SMEs, high-net-worth-individuals, the public sector and high-end organisations.

As a reputable organisation of over 25 years standing, and forming part of a worldwide network of independent business advisors, consultants, auditors and accounting firms present in over 115 countries, we are optimally positioned to offer global expertise. Along these years, we have built client loyalty around a credible reputation for delivering results whilst working to the highest professional standards.

Nexia BT's strength lies in the technically competent staff with experience across a varied range of industry sectors. We deliver solutions to our clients through a high calibre customised service reflected in the professional work approach and ethics of our staff and driven by our ethos 'Closer to you'. With the backing of this business approach, we confidently present you Nexia BT as your trustworthy, dependable and reliable partner in Malta.

Our sectors



corporate
and tax



relocation



financial
services



private clients
& wealth



aviation



industry
support
measures



shipping &
yachting



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